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profile being based on said static customer profiles and whatever information is available about the customer at the time of assignment;

capturing by the customer the on-line e-commerce site's actions;

formulating by the customer a profile of the on-line e-commerce site based on past history that the customer has about various sites, including multiple value attributes, and updating the profile based on said captured actions;

negotiating by the on-line e-commerce site with the customer based on a dynamically changing profile of the customer;

negotiating by the customer with the on-line e-commerce site based on a dynamically changing profile of the site;

changing by the on-line e-commerce site the customer's [dynamically changing static profile during negotiations based on an observed behavior of the customer, said static profile thereby being dynamic during said negotiations; and

changing by the customer the on-line e-commerce site's [dynamically changing static profile during negotiations based on an observed behavior of the on-line e-commerce site, said static profile thereby being dynamic during said negotiations.

wherein said customer profiles are comprised of information usable to the advantage of the e-commerce site in said on-line negotiation with customers and said e-commerce site profiles are comprised of information usable to the advantage of the customer in said on-line negotiation.

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